



## Head of Global Product Management – Ethernet Switching & TSN

For our growing business we are looking for an experienced leader to be head of our global product management.

### Who We Are

Comcores is a leading global provider of silicon proven intellectual property (IP's) where we act as first-movers for solutions towards global blue-chip companies with a focus towards wireless telecommunication, and industrial automation.

We strive to front new technologies that enables next generation and are engaged in universities around the world, powerful partnerships and industry relations that can ensure our competitiveness and enable new solutions.

Comcores is recognized among global market-players for our responsiveness, our agility and our professionalism in making and supporting cutting edge developments across the digital channel and radio value chain.

Our team consist of approximately 40 people with various background spread across 10 (+) nationalities and several European locations with HQ in Kongens Lyngby, Denmark. We pride ourselves with having a mindset fostering a team-spirit and focused on achieving great results. We deliver what we promise.

### Our situation

We are gearing up to serve a growing number of customers in an early-stage market for TSN Ethernet solutions (Time Sensitive Networking). We are in a constant dialogue with well-known global brands, who are already customers or who see us as a potential supplier.

We are privileged that our unique solutions are well recognized by leading OEM players like for example Intel, Xilinx, Analog Devices, Samsung and Fujisoft as our partners.

### Position Content & responsibilities

You will hold a key position across our commercial team on one side and with an important interface towards our R&D team on the other.

You will play a key role in identifying customers' needs and use-cases and through your insights we will define architecture for our Ethernet switching solutions for TSN. Your insights are crucial for us to make sure that our R&D roadmap adds up to solutions with the right market attractiveness.

You will translate customer challenges into technical solution proposals and on that basis secure that we develop the exact right thing.

In sales interaction with customers and partners you will build the bridge between technical and commercial considerations and you will work with our sales people and customers at both technical and business level to show how Comcores' TSN Ethernet solutions can provide value to customers organization.

### Your Background

Relevant candidates can either have a profile with a commercial edge, but a technical mindset. Or your profile is more technical with a commercial mindset.

Apart from that we are looking for following background,

- Master or BSc in Engineering with a Network Technology profile or equivalent.
- Track record in customer interaction
- You work with and have a solid insight into Ethernet Standards (IEEE)
- Knowledge about wireless systems and technologies is an advantage.



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- Network in the Industrial Automation vertical is an advantage
- You feel motivated by being the best within your field and like to work with the newest technologies.

### **What's in it for you?**

This is an outstanding career option if you are seeking an opportunity to influence a unique growth story and work with well-known global blue-chip customers.

- We offer a versatile and challenging job opportunity in an international work environment.
- We have a flat organizational structure with room for entrepreneurship, initiative and creativity.
- Our benefits are competitive.
- Comcores is growing fast and internationally, which will give you the unique possibility to work with an international talent pool.
- A great team to work with that consists of highly educated technology enthusiasts.

### **We look forward to hear from you!**

Please send your resume to [job@comcores.com](mailto:job@comcores.com)

For further information about the position please contact

HR, Anne-Marie Ussing +45 20 81 11 73